



A DBA of T&L Hospitality, Inc.

Capabilities Statement

GOVERNMENT LODGING · EMERGENCY HOUSING · FACILITY SUPPORT · JANITORIAL & GROUNDS MAINTENANCE

COMPANY OVERVIEW

T&L Hospitality, Inc., doing business as Gateway Hotel, delivers government lodging, emergency and transitional housing, and integrated facility services from a company-owned hotel in Washington, District of Columbia. For more than three decades it has supported government agencies with large-scale accommodations, including sustained emergency-housing programs for the District of Columbia Department of Human Services.

CORE COMPETENCIES

- ◆ **Emergency and transitional housing operations** spanning seasonal hypothermia response, transitional family housing, and rapid migrant intake at facility scale.
- ◆ **Full-service government lodging** across 190 guest rooms, with front-desk coverage, rapid room turnover, and capacity to absorb fluctuating occupancy.
- ◆ **Banquet and event space** seating approximately 350 to 400, suitable for training, conferences, meetings, emergency operations, and special events.
- ◆ **Janitorial and custodial services** engineered to sustain continuous occupancy in high-utilization government housing environments.
- ◆ **On-site facility maintenance and operational readiness**, including approximately 200 parking spaces, laundry, Wi-Fi, and meeting and common-space upkeep.
- ◆ **Grounds maintenance and exterior property services** that keep government housing sites safe, accessible, and presentable.
- ◆ **Turnkey program coordination** integrating security, food service, and social-service partners under multi-year government contracts.

DIFFERENTIATORS

- ◆ **Owns and operates its own 190-room hotel**, mobilizing large groups on-site without subcontracting bed capacity.
- ◆ **Single-source delivery** through affiliated company TopTeam Professional Consulting, LLC, for janitorial, grounds, and facility support.
- ◆ **Uninterrupted 24/7 service** maintained across successive government housing programs.
- ◆ **District of Columbia Certified Business Enterprise (CBE)**, a verified local set-aside credential.
- ◆ **Demonstrated surge capability**, supporting up to 170 occupied rooms with same-day government-referred placement.

PAST PERFORMANCE

District of Columbia Emergency Housing and Transitional Shelter Program

District of Columbia Department of Human Services · Multi-year

Operated a 190-room facility delivering 24/7 lodging, housekeeping, and maintenance for homeless families, seasonal hypothermia response, and transitional family housing.

Contract value: \$27,671,368.

Emergency Migrant Housing and Lodging Services

District of Columbia Department of Human Services · January 2022 to March 2025

Operated the hotel to house migrants referred through the District's emergency response program, maintaining continuous operations through immigration processing and transition to permanent housing. **Contract value: \$10,000,000.**

TARGET AGENCIES

- ◆ United States Department of Health and Human Services (HHS)
- ◆ Administration for Children and Families (ACF)
- ◆ Office of Refugee Resettlement (ORR)
- ◆ United States Department of Housing and Urban Development (HUD)
- ◆ Federal Emergency Management Agency (FEMA)
- ◆ United States Department of Veterans Affairs (VA)
- ◆ Federal Bureau of Prisons (BOP)
- ◆ United States Army Corps of Engineers (USACE)
- ◆ National Guard

POINT OF CONTACT

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\$27.6M+

awarded in District of Columbia government
emergency housing contracts

190-ROOM FACILITY · 24/7 OPERATIONS · 30+ YEARS

COMPANY DATA

LEGAL ENTITY

T&L Hospitality, Inc.

DOING BUSINESS AS

Gateway Hotel

UEI

LHRSHLN7Q9S8

CAGE CODE

16VT7

BUSINESS SIZE

20 employees

PROJECT RANGE

\$50,000 to \$10,000,000

SERVICE AREA

Washington, District of Columbia

CERTIFICATIONS

District of Columbia Certified Business Enterprise (CBE)

NAICS CODES

- | | |
|---------------|---|
| 721110 | Hotels (except Casino Hotels) and Motels PRIMARY |
| 561720 | Janitorial Services |
| 561730 | Landscaping Services |
| 561790 | Other Services to Buildings and Dwellings |
| 624230 | Emergency and Other Relief Services |
| 624221 | Temporary Shelters |
| 624229 | Other Community Housing Services |
| 623990 | Other Residential Care Facilities |